



Real Estate Internet Skills One-Day Course

Curt Robbins

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Real Estate Internet Skills provides realtors and other realty professionals and staff members with a thorough knowledge of and ability to use the Internet. This course eliminates common misperceptions and highlights fundamental usability issues regarding the Internet. This full-day course exposes real estate professionals to the structural, technical, and cultural aspects of the Internet from a business perspective, while focusing on real estate resources.

Real Estate Internet Skills focuses on the following topics:

Current Internet statistics

Control and use of the Internet

Culture of the Internet

Structure and architecture of the Internet

How to access the Internet

Internet addressing schemes

E-mail

Mailing Lists

Real estate mailing lists

The World Wide Web

Realty Web sites

Hypertext, hyperlinks, and hypermedia

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