



**Yes, You Too Can Be A Successful Entrepreneur!:  
Insider Tips, Insights & Tactics Gained From A  
Decade of Helping Thousands of Entrepreneurs  
Succeed**

*Dave Lavinsky, Jay Turo*

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"Yes, You Too Can Be A Successful Entrepreneur - Insider Tips, Insights & Tactics Gained From A Decade of Helping Thousands of Entrepreneurs Succeed" gives entrepreneurs and business owners the information and guidance they need to start, grow, and eventually exit their businesses and achieve their life goals. In this high-impact book, Growthink Co-founders Dave Lavinsky and Jay Turo reveal their best tips, ideas, stories, and wisdom from 10 years "in the trenches" helping more than 2,000 entrepreneurs succeed. Inside, they share: \* Why Statistics on Business Failures are Overstated \* The Key Qualities of Great Entrepreneurs \* How to Develop and Assess Your Entrepreneurial Ideas \* How to Quickly and Expertly Assess Your Market \* How To Develop Your Business Plan and Use It As Your Roadmap To Success \* How to Use the "Effort Effect" to Achieve Your Potential \* Capital Raising Mistakes to Avoid...And What You Should Do \* How to Develop Your Business To Ensure Lots of Potential Buyers \* And Much, Much More!

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